

**Commodity Revenue Stratification Report for 2007**  
**Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category**  
**Based Upon 2007 Waybill Data (000s)**

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 299,820	\$ 350,293	\$ 2,954,663	\$ 2,057,353	\$ 1,517,388	\$ 697,051
08	Forest Products	\$ 1,577	\$ 1,745	\$ 1,522	\$ 1,115	\$ 1,427	\$ 577
09	Marine Products	\$ 364	\$ 429	\$ 4,620	\$ 4,060	\$ 252	\$ 128
10	Metallic Ores	\$ 17,659	\$ 20,221	\$ 250,579	\$ 186,549	\$ 338,050	\$ 144,662
11	Coal Products	\$ 2,266,492	\$ 2,953,442	\$ 4,435,727	\$ 3,397,272	\$ 4,940,303	\$ 1,931,904
13	Petroleum Products	\$ 3,010	\$ 3,699	\$ 12,662	\$ 9,435	\$ 36,015	\$ 16,662
14	Nonmetallic Minerals	\$ 133,030	\$ 162,602	\$ 888,020	\$ 630,199	\$ 694,436	\$ 302,180
19	Ordance	\$ 116	\$ 158	\$ 728	\$ 474	\$ 50,202	\$ 10,424
20	Food Products	\$ 610,535	\$ 730,847	\$ 2,792,074	\$ 2,094,326	\$ 768,447	\$ 355,760
21	Tobacco Products	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22	Textile Mill Products	\$ 3,346	\$ 4,160	\$ 8,467	\$ 6,301	\$ 3,522	\$ 1,504
23	Finished Textiles	\$ 26,053	\$ 33,220	\$ 57,205	\$ 41,705	\$ 60,894	\$ 25,362
24	Wood Products	\$ 296,243	\$ 372,596	\$ 1,517,002	\$ 1,156,605	\$ 248,173	\$ 117,651
25	Furniture	\$ 12,053	\$ 15,739	\$ 37,362	\$ 28,415	\$ 29,896	\$ 11,986
26	Pulp & Paper Products	\$ 261,553	\$ 321,217	\$ 1,649,876	\$ 1,228,645	\$ 330,507	\$ 153,973
27	Printed Matter	\$ 2,200	\$ 3,285	\$ 12,593	\$ 8,900	\$ 6,409	\$ 2,652
28	Chemical Products	\$ 448,691	\$ 586,745	\$ 2,783,073	\$ 1,982,632	\$ 3,805,990	\$ 1,527,806
29	Petroleum or Coal Products	\$ 115,413	\$ 159,881	\$ 922,737	\$ 651,951	\$ 977,859	\$ 407,961
30	Plastic Products	\$ 17,940	\$ 22,737	\$ 74,357	\$ 53,495	\$ 58,051	\$ 24,369
31	Leather Products	\$ 609	\$ 685	\$ 1,560	\$ 1,297	\$ 2,324	\$ 1,063
32	Stone & Glass Products	\$ 54,274	\$ 67,034	\$ 931,475	\$ 654,063	\$ 757,810	\$ 334,198
33	Metal Products	\$ 194,263	\$ 261,396	\$ 1,441,538	\$ 1,030,637	\$ 758,830	\$ 338,871
34	Fabricated Metal Products	\$ 9,566	\$ 13,167	\$ 40,282	\$ 29,974	\$ 46,531	\$ 10,025
35	Machinery	\$ 10,235	\$ 12,092	\$ 51,072	\$ 36,181	\$ 81,355	\$ 22,391
36	Electrical Machinery	\$ 42,394	\$ 49,623	\$ 95,825	\$ 74,740	\$ 86,182	\$ 25,326
37	Transportation Equipment	\$ 1,530,428	\$ 2,658,198	\$ 2,165,767	\$ 1,694,405	\$ 745,077	\$ 310,505
38	Scientific Instruments	\$ 1,202	\$ 1,555	\$ 3,691	\$ 2,691	\$ 2,888	\$ 1,168
39	Miscellaneous Products	\$ 4,258	\$ 5,495	\$ 23,838	\$ 18,158	\$ 17,395	\$ 7,551
40	Scrap Materials	\$ 138,885	\$ 174,175	\$ 860,727	\$ 636,038	\$ 307,089	\$ 137,743
41	Miscellaneous Freight	\$ 30,978	\$ 38,466	\$ 101,070	\$ 76,918	\$ 99,340	\$ 33,408
42	Empty Containers	\$ 462,864	\$ 734,755	\$ 276,301	\$ 217,838	\$ 94,023	\$ 36,587
43	Express Mail	\$ 6,976	\$ 12,892	\$ 24,881	\$ 17,831	\$ 13,639	\$ 5,728
44	Freight Forwarder Traffic	\$ 14,892	\$ 17,002	\$ 82,112	\$ 56,895	\$ 278,332	\$ 91,198
45	Shipper Association Traffic	\$ 932	\$ 1,102	\$ 1,576	\$ 1,211	\$ 2,771	\$ 1,069
46	Misc Mixed Shipments Exc, Forwarded	\$ 1,908,214	\$ 2,559,714	\$ 3,708,292	\$ 2,761,151	\$ 2,276,649	\$ 979,227
47	Small Packages	\$ 1,379	\$ 1,807	\$ 12,327	\$ 7,655	\$ 121,858	\$ 47,308
48	Hazardous Waste	\$ 167	\$ 400	\$ 37,104	\$ 25,910	\$ 39,120	\$ 15,506
	<b>Total</b>	<b>\$ 8,928,609</b>	<b>\$ 12,352,573</b>	<b>\$ 28,262,704</b>	<b>\$ 20,883,028</b>	<b>\$ 19,599,034</b>	<b>\$ 8,131,484</b>