

**Commodity Revenue Stratification Report for 2006**  
**Summary of Revenues and URCS Variable Costs by Two-Digit STCC and Revenue-to-Variable Cost (RVC) Ratio Category**  
**Based Upon 2006 Waybill Data (000s)**

STCC	Description	RVC < 100		100 <= RVC < 180		RVC >= 180	
		Revenue	Variable Costs	Revenue	Variable Costs	Revenue	Variable Costs
01	Farm Products	\$ 245,569	\$ 296,612	\$ 2,424,558	\$ 1,689,218	\$ 2,029,434	\$ 921,441
08	Forest Products	\$ 244	\$ 282	\$ 4,328	\$ 3,243	\$ 3,147	\$ 1,372
09	Marine Products	\$ 479	\$ 489	\$ 3,079	\$ 2,465	\$ 587	\$ 282
10	Metallic Ores	\$ 14,830	\$ 17,049	\$ 236,472	\$ 167,539	\$ 326,842	\$ 134,783
11	Coal Products	\$ 1,928,725	\$ 2,453,100	\$ 4,176,789	\$ 3,187,230	\$ 4,977,279	\$ 1,904,111
13	Petroleum Products	\$ 2,585	\$ 3,133	\$ 9,941	\$ 7,154	\$ 26,728	\$ 12,285
14	Nonmetallic Minerals	\$ 118,954	\$ 141,374	\$ 765,819	\$ 543,262	\$ 730,641	\$ 316,555
19	Ordance	\$ 241	\$ 259	\$ 1,443	\$ 1,090	\$ 29,059	\$ 6,509
20	Food Products	\$ 581,460	\$ 714,938	\$ 2,402,746	\$ 1,803,688	\$ 863,667	\$ 398,715
21	Tobacco Products	\$ -	\$ -	\$ 53	\$ 30	\$ 785	\$ 167
22	Textile Mill Products	\$ 1,719	\$ 2,069	\$ 8,073	\$ 6,101	\$ 5,587	\$ 2,331
23	Finished Textiles	\$ 17,408	\$ 22,116	\$ 58,042	\$ 42,564	\$ 91,994	\$ 36,101
24	Wood Products	\$ 259,303	\$ 333,333	\$ 1,853,767	\$ 1,387,880	\$ 378,256	\$ 178,787
25	Furniture	\$ 6,851	\$ 8,596	\$ 25,466	\$ 18,617	\$ 44,277	\$ 17,197
26	Pulp & Paper Products	\$ 224,718	\$ 274,998	\$ 1,538,885	\$ 1,122,898	\$ 530,992	\$ 246,298
27	Printed Matter	\$ 832	\$ 1,196	\$ 8,455	\$ 5,995	\$ 14,754	\$ 5,789
28	Chemical Products	\$ 406,699	\$ 568,858	\$ 2,376,852	\$ 1,695,004	\$ 3,594,285	\$ 1,426,378
29	Petroleum or Coal Products	\$ 123,196	\$ 162,104	\$ 802,911	\$ 566,147	\$ 955,292	\$ 390,732
30	Plastic Products	\$ 12,864	\$ 16,098	\$ 56,784	\$ 41,653	\$ 69,272	\$ 28,925
31	Leather Products	\$ 374	\$ 457	\$ 878	\$ 701	\$ 4,329	\$ 1,701
32	Stone & Glass Products	\$ 47,494	\$ 60,366	\$ 883,123	\$ 614,746	\$ 880,832	\$ 386,686
33	Metal Products	\$ 164,190	\$ 211,913	\$ 1,304,102	\$ 926,873	\$ 815,098	\$ 361,433
34	Fabricated Metal Products	\$ 6,269	\$ 8,210	\$ 30,368	\$ 21,984	\$ 70,973	\$ 14,280
35	Machinery	\$ 8,337	\$ 9,842	\$ 47,943	\$ 35,752	\$ 87,665	\$ 19,364
36	Electrical Machinery	\$ 41,216	\$ 49,313	\$ 101,362	\$ 78,353	\$ 88,319	\$ 30,102
37	Transportation Equipment	\$ 1,253,015	\$ 2,055,644	\$ 2,314,622	\$ 1,785,096	\$ 823,282	\$ 334,857
38	Scientific Instruments	\$ 744	\$ 870	\$ 3,356	\$ 2,434	\$ 5,592	\$ 2,294
39	Miscellaneous Products	\$ 3,602	\$ 5,261	\$ 22,682	\$ 16,705	\$ 24,124	\$ 10,248
40	Scrap Materials	\$ 115,639	\$ 151,450	\$ 714,742	\$ 511,272	\$ 387,220	\$ 168,233
41	Miscellaneous Freight	\$ 19,319	\$ 23,797	\$ 111,192	\$ 83,703	\$ 136,550	\$ 45,128
42	Empty Containers	\$ 421,700	\$ 628,229	\$ 448,204	\$ 355,293	\$ 138,278	\$ 58,469
43	Express Mail	\$ 4,183	\$ 6,716	\$ 12,636	\$ 9,132	\$ 10,077	\$ 2,668
44	Freight Forwarder Traffic	\$ 9,084	\$ 10,275	\$ 70,016	\$ 50,171	\$ 229,465	\$ 94,681
45	Shipper Association Traffic	\$ 302	\$ 405	\$ 1,712	\$ 1,445	\$ 4,361	\$ 1,848
46	Misc Mixed Shipments Exc, Forwarded	\$ 1,345,246	\$ 1,734,854	\$ 3,752,103	\$ 2,798,584	\$ 2,851,580	\$ 1,139,837
47	Small Packages	\$ 644	\$ 772	\$ 7,673	\$ 4,941	\$ 153,086	\$ 58,146
48	Hazardous Waste	\$ 1,072	\$ 1,308	\$ 26,033	\$ 17,419	\$ 41,415	\$ 16,076
	<b>Total</b>	<b>\$ 7,389,106</b>	<b>\$ 9,976,284</b>	<b>\$ 26,607,213</b>	<b>\$ 19,606,384</b>	<b>\$ 21,425,126</b>	<b>\$ 8,774,810</b>