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May 29, 2020

The Honorable Ann Begeman, Chairman
United States Surface Transportation Board
395 E Street, S.W.
Washington, D.C. 20423

Dear Chairman Begeman:

Attached please find Canadian Pacific's¹ submission of its 2020 Q1 US accessorial and demurrage revenue data per the request in your May 7, 2020 letter.

If you need additional information, please have your staff give me a call. Thank you.

Sincerely,

Charles W. Webster

¹ Canadian Pacific is a trade name under which Canadian Pacific Railway Company and its United States subsidiaries, Soo Line Railroad Company, Dakota, Minnesota and Eastern Railroad Corporation, and Delaware and Hudson Railway Company, Inc. operate.

CP US Accessorial & Demurrage Revenues

Soo Line Corporation (SOO)					
Demurrage and Accessorial Revenues					
\$ in Thousands					
	1Q2019	2Q2019	3Q2019	4Q2019	1Q2020
Demurrage 1)	11,166	7,007	7,074	7,090	5,770
Accessorial 2)	3,013	2,899	3,411	3,054	2,754

- 1) Demurrage includes charges which may be assessed under the following tariff items in CP's published supplemental tariff documents (<https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs>):
- Tariff 2 Items: 11, 13, 15
 - Tariff 3 Items: 38, 51 - 54
 - Tariff 5 Items: 4, 6 – 8, 10, 17
 - Customer Storage Contracts
- 2) Accessorial includes charges which may be assessed under the following tariff items in CP's published supplemental tariff documents (<https://www.cpr.ca/en/customer-resources/pricing-and-tariffs/supplemental-tariffs>):
- Tariff 2 Items: 1, 5 – 9, 18, 21 – 25, 36, 30 – 32, 38, 41, 46, 51 – 55, 61, 73, 95
 - Tariff 3 Items: 3, 11, 12, 14, 21 – 23, 30 – 32, 35 – 37, 39 – 42, 61, 62, 64 – 67, 71 – 73, 80 – 85, 89, 91, 92, 95
 - Tariff 5 Items: 1, 3, 16, 19
 - Tariff 8 Items: 11, 13
 - Tariff 7551