

# KANSAS CITY SOUTHERN

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July 7, 2021

The Honorable Martin J. Oberman  
Chairman  
Surface Transportation Board  
395 E Street SW  
Washington, D.C. 20423-0001

The Honorable Robert E. Primus  
Vice Chairman  
Surface Transportation Board  
395 E Street SW  
Washington, D.C. 20423-0001

The Honorable Ann D. Begeman  
Member  
Surface Transportation Board  
395 E Street SW  
Washington, D.C. 20423-0001

The Honorable Michelle A. Schultz  
Member  
Surface Transportation Board  
395 E Street SW  
Washington, D.C. 20423-0001

The Honorable Patrick J. Fuchs  
Member  
Surface Transportation Board  
395 E Street SW  
Washington, DC 20423-0001

Dear Chairman Oberman, Vice Chairman Primus, and Members Begeman, Schultz and Fuchs:

Thank you for your letter requesting that The Kansas City Southern Railway Company (KCS) report demurrage and accessorial revenues to the Surface Transportation Board quarterly for 2021, as it has done since first requested in 2018. KCS will continue to submit the requested data for 2021. The data for the first quarter of 2021 is attached.

Very sincerely,

A handwritten signature in blue ink, appearing to read "Patrick J. Ottensmeyer".

Patrick J. Ottensmeyer

Enclosure

cc: Michael Higgins ([Michael.Higgins@stb.gov](mailto:Michael.Higgins@stb.gov))  
Stephanie Lyons ([Stephanie.Lyons@stb.gov](mailto:Stephanie.Lyons@stb.gov))

	Q1 2021 Revenue
	Dollar amount in thousands (rounded to thousands)
Demurrage <sup>1</sup>	\$7,047
Accessorial <sup>2</sup>	4,152
Total	\$11,199

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<sup>1</sup> “This account shall include the revenue from the detention of cars incident to loading, unloading, reconsigning, and stops in transit upon the basis of lawful tariffs for demurrage. This account shall also include the revenue from the detention of trailers and containers used in TOFC/COFC service, incident to loading and unloading, upon the basis of tariff rates. NOTE: This account shall be maintained so as to reflect separately (1) revenue from detention of cars, and (2) revenue from detention of trailers and containers used in TOFC/ COFC service.” 49 CFR §1201, category 106 (2017). See generally KCSR Tariff 6000-F, effective Feb. 28. 2017, as revised effective Sept. 14, 2020, and related materials found at <https://www.kcsouthern.com/customer-resources/guidelines-regulations/accessorial-services-pdf/6000F-effective-september-14-2020.pdf>. Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709.

<sup>2</sup> Accessorial revenue includes charges levied pursuant to terms of KCSR Tariff 8100-E, effective Mar. 1, 2018, as revised effective December 2, 2020 and March 5, 2021, found at <https://www.kcsouthern.com/en-us/customer-resources/guidelines-regulations/expired-tariffs-and-rules-publications>, Sections 1 – 2 and 4 - 10. Stated revenues may also include revenues for similar charges under contracts which are exempt from the Board’s authority pursuant to 49 USC §10709.